# **ROBERT E. SAVADGE**

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912-313-8435

# **PROFILE**

Accomplished finance professional with experience in strategic planning, audit and financial analysis as well as information systems design and implementation.

- Operating Systems and Procedure Development
- Financial Reporting, Analysis and Auditing
- Relationship Management
- Non-profit Accounting

- Mergers and Acquisitions
- Investment Portfolio Management
- Strategic Planning
- Accounting System Implementation
- Information Systems

#### **EDUCATION**

- BBA, Accounting, Armstrong Atlantic University, Savannah, GA
- BBA, Finance, Armstrong Atlantic University, Savannah, GA
- Special Studies, City University, London, UK
- Microsoft Certified Professional (MCP)

### **EXPERIENCE**

### April 2013 – Present *Kia of Gastonia – Fixed Operations Director / IT Director*

- Developed a comprehensive plan to re-structure shop work flow, boost productivity and overall quality. Ranking for Customer Service Index (CSI) improved from 9<sup>th</sup> place in the district to 1<sup>st</sup> in 9 weeks.
- Provide support to Controller for financial reporting, risk management and human resources.
- Installed the dealerships' computer network, including a server and 22 PC's.

# October 2012 – December 2012 Office Logic, Inc. – Vice President of Operations

- Provided a complete analysis of the company's business model including sales, inventory, service and accounting. Made specific recommendations designed to improve customer retention and cash flow.
- Company filed for Chapter 11 bankruptcy protection December 2012.

### April 2009 – Present Barchetta Holdings LLC - Managing Director

- Business Consultancy Provide an analysis of the existing practices of a company and make recommendations for improvements.
- Also acts as a real estate holding company.

# November 2000 – October 2012 **Savannah Management, Inc. – Chief Financial Officer**/ Chief Information Officer / Vice-President of Operations

- Holding company for two automotive dealerships in addition to a full service auto body repair facility and a real estate holding company.
  - Implemented strategies for maximizing sales and profits through the use of a cost control model. Developed a comprehensive plan to re-structure work flow, reducing bottlenecks, while improving productivity and management information.
  - Oversaw and direct treasury, budgeting, audit, tax, accounting, purchasing, real estate, legal and risk management activities. Provided daily analysis of operating performance.
  - Implemented an Accounts Receivable and Warranty Receivable monitoring program; reduced 30+ day balances by 70%.
  - Information Systems Administrator

# Robert E. Savadge - Page 2

- Retail tire and automotive service operation with 20 locations in Central Florida.
  - Lead the team responsible for selecting implementing a retail POS system.
  - Directed treasury, budgeting, audit, tax, accounting, purchasing, real estate and insurance activities. Prepared financial statements and provided analysis of operating performance.
  - Performed due diligence for several acquisitions; prepared strategic business plan and funding option recommendations.
  - Implemented an Accounts Receivable program; reduced 30+ day balances by 67%.
  - Information Systems Administrator
  - Only non-family member of the Board of Directors 1999 2000.

### 1995 – 1996 Canaveral Cruise Line, Inc., - Controller

- Temporary assignment to resurrect a dysfunctional Accounting Department.
- Lead a six-person team in charge of converting and upgrading the accounting and payroll software and network hardware.
- Chairperson for the Operations Improvement Committee.

# 1991 – 1995 *CAA, Inc. – Controller / Owner*

- Expanded this automotive air conditioning business from a single location to a four-store chain. Sole owner of one location.
- Developed first location start-up operating procedures, materials, and procedures.
- Supervised accounting, payroll, staffing, training and inventory control.

### 1989 – 1991 Allied Tire Sales, Inc. – Controller

- Multi-location retail outlet with forty-three locations throughout Florida.
- Supervised a 16 person accounting staff with a 430 person weekly payroll.
- Instituted an Internal Auditing Department.
- Identified inventory shrinkage problem, resulting in a \$400,000 one-time recovery and future savings estimated at \$200,000 per year.

# 1986 – 1989 Baldwin, Rust & Dizney Advisory Services – Director of Research and Investments

- Managed multiple client and internal investment accounts.
- Researched publicly traded Florida companies; compiled and edited monthly advisory newsletter as well as research reports on individual companies.
- Assisted CFO with accounting duties and SEC reporting (10-Q and 10-K).

### **PERSONAL**

- Member Executive Committee Boy Scouts of America, Coastal Empire Council. Most recently served as Treasurer for the Council (2006 – 2013).
- Chairperson for the Oversight Committee and for the Strategic Planning Finance Committee. Member of the Audit and Endowment committees.